COMPANY UPDATE Thursday, February 13, 2025 Ng Hong Tong hongtong@mersec.com.my

Main Market
Construction Sector
BUY
TP: RM 2.20

Last Closing Price: RM 1.85

Binastra Corp Bhd

Bloomberg: BNASTRA MK | Stock Code: 7195

First Job of the Year

Binastra has secured an RM250.37m data centre construction contract from AIMS Group (70% owned by NYSE-listed Digital Bridge), reinforcing its push into the fast-growing data centre segment in Malaysia. This marks its first job win in FY26, lifting its outstanding order book to RM3.6bn (approximately 3.8x FY25 revenue). While margins will likely be lower due to M&E subcontracting, the fast turnaround (completion within a year) offsets this. More importantly, we believe this contract will strengthen Binastra's prospects for future data centre jobs as well as diversify its clientele base. We reiterate our BUY call and unchanged RM2.20 TP based on 18.4x FY26 PE.

Key Highlights

Contract details. Binastra's wholly-owned subsidiary, Binastra Builder Sdn Bhd, has secured an RM250.37m construction contract to develop a data centre in Cyberjaya for AIMS Group. Under the contract, Binastra will construct a six-storey data centre building, a guard house, and a refuse room. Construction is scheduled to commence on 26 February 2025, with a phased completion timeline spanning from 15 June 2025 to 15 December 2025.

Robust order book. This contract marks the first order book secured by Binastra in FY26. With this win, we estimate Binastra's current outstanding order book to total approximately RM3.6bn (assuming roughly RM300m order book depletion in 4QFY25). This represents 3.8x of our projected FY25 revenue, reinforcing earnings visibility for the company. While margins are expected to be below Binastra's typical property development projects, we note that this is a fast turnaround project with a completion timeline of under a year. The lower margin profile reflects the subcontracting of M&E works for data centre construction, given Binastra's lack of specialised expertise in this segment.

Positive takeaways. A positive read-through from this contract awarded by AIMS Group is that Binastra is working towards diversifying its client base as well (beyond EXSIM, MAXIM and PV). Additionally, clinching a job from a reputable global data centre player (AIMS Group is 70% owned by NYSE-listed Digital Bridge Group Inc), should enhance Binastra's competitive positioning in the fast-growing data centre segment in Malaysia. We believe this win displays its credibility and strengthens the prospects for securing more data centre contracts in FY26. That said, we expect Binastra will still continue to leverage its strong relationships with key clientele to secure most of its new order book in FY26.

No changes to our forecasts. Our FY24-26F earnings forecasts and RM3.0bn order book replenishment target for FY26 remain unchanged.

| FY Jan (RM m) | FY23 | FY24 | FY25F | FY26F | FY27F |
|------------------------|-------|-------|--------|---------|---------|
| Revenue (RM m) | 184.8 | 425.2 | 945.6 | 1,460.0 | 1,940.0 |
| EBITDA (RM m) | 24.1 | 57.1 | 129.0 | 200.9 | 272.9 |
| Net Profit (RM m) | 17.4 | 41.6 | 89.1 | 129.8 | 168.1 |
| Core Net Profit (RM m) | 17.4 | 41.6 | 89.1 | 129.8 | 168.1 |
| Core EPS (sen) | 4.5 | 9.2 | 8.2 | 12.0 | 15.5 |
| Core EPS growth (%) | 46.4 | 102.3 | (10.7) | 45.7 | 29.5 |
| Net DPS (sen) | 0.0 | 0.0 | 0.0 | 3.6 | 4.6 |
| BV Per Share (sen) | 11.1 | 18.4 | 15.9 | 24.2 | 35.1 |
| PE (x) | 40.7 | 20.1 | 22.5 | 15.5 | 12.0 |
| EV/EBITDA (x) | 82.8 | 34.9 | 14.9 | 9.4 | 6.9 |
| Net Dividend Yield (%) | 0.0% | 0.0% | 0.0% | 1.9% | 2.5% |
| PB (x) | 16.7 | 10.1 | 11.7 | 7.6 | 5.3 |
| Net Gearing (x) | Cash | Cash | Cash | Cash | Cash |
| ROE (%) | 40.9 | 50.0 | 51.7 | 49.3 | 44.1 |
| 3 () | | | | | |

Business Overview

Binastra specializes in providing turnkey engineering and construction services for both the residential and non-residential buildings.

| Return Information | |
|--------------------|---------|
| KLCI (pts) | 1,603.1 |
| Upside (%) | 18.9 |
| Net Yield (%) | 1.9 |
| Total Return (%) | 20.8 |

| Price Performance | 1M | 3M | 12M |
|----------------------|-----|------|------|
| Absolute (%) | 3.4 | 31.2 | 30.3 |
| Relative to KLCI (%) | 1.7 | 31.5 | 25.6 |

| Stock Information | |
|--------------------------|---------|
| Market Cap (RM m) | 2,122.7 |
| Issued Shares (m) | 1,089.9 |
| 52-week High (RM) | 1.87 |
| 52-week Low (RM) | 0.675 |
| Estimated Free Float (%) | 20.6 |
| Beta vs FBM KLCI | 1.22 |
| 3-month Average Vol. (m) | 1.3 |
| Shariah Compliant | Yes |

| Consensus | FY25 | FY26 | FY27 |
|--------------------|-------|--------|--------|
| EPS Forecast (sen) | 8.2 | 11.9 | 16.3 |
| Ratings | 4 Buy | 0 Hold | 0 Sell |

| Top 3 Shareholders | % |
|-------------------------|------|
| JL Conglomerate Sdn Bhd | 41.2 |
| Lee Yong Seng | 12.9 |
| Datuk Tan Kak Seng | 11.1 |



Source: Mercury Securities, Bloomberg



Key Financial Data

| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
|-------------------------------|--------------------|---------------|----------------------|----------------------|----------------------|
| PPE | 8.0 | 9.5 | 54.9 | 112.9 | 177.9 |
| Trade and other receivables | 114.3 | 227.3 | 236.4 | 292.0 | 388.0 |
| Contract Assets | 6.1 | 18.5 | 52.5 | 81.1 | 107.8 |
| Tax asset | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other assets | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deposit, bank and cash | 16.4 | 40.7 | 110.3 | 138.5 | 163.9 |
| Assets | 137.6 | 295.9 | 454.1 | 624.5 | 837.6 |
| I.T. horrowings | 0.2 | 0.4 | 0.4 | 0.4 | 0.1 |
| LT borrowings | 0.3 0.5 | 0.1 24.8 | 0.1 24.8 | 0.1 24.8 | 0.1 24.8 |
| ST borrowings | | | | | |
| Payables Other liabilities | 84.6 | 137.9 49.9 | 207.0 | 286.5 | 382.0 |
| Liabilities | 9.8 95.2 | 212.7 | 49.9 281.8 | 49.9 361.3 | 49.9 456.8 |
| Share capital | 23.5 | 28.9 | 28.9 | 28.9 | 28.9 |
| Reserves and retained earning | 13.6 | 54.4 | 143.5 | 234.3 | 352.0 |
| Shareholder's equity | 42.4 | 83.2 | 172.3 | 263.2 | 380.9 |
| NCI | | - | - | - | - |
| Equity | 42.4 | 83.2 | 172.3 | 263.2 | 380.9 |
| Equity and Liabilities | 137.6 | 295.9 | 454.1 | 624.5 | 837.6 |

| Cash Flow Statement | | | | | |
|-------------------------------|--------|--------|--------|--------|--------------|
| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
| Profit before taxation | 23.5 | 55.1 | 117.3 | 170.8 | 221.2 |
| Depreciation & amortisation | 0.5 | 1.8 | 11.4 | 29.6 | 51.3 |
| Changes in working capital | (31.3) | (31.1) | 25.9 | (4.7) | (27.2) |
| Net interest received/ (paid) | - | (0.0) | (0.4) | (0.4) | (0.4) |
| Share of associate profits | - | - | - | - | - |
| Tax paid | (4.2) | (12.0) | (28.1) | (41.0) | (53.1) |
| Others | (0.6) | (0.7) | 0.4 | 0.4 | 0.4 |
| Operating Cash Flow | (12.1) | 13.1 | 126.4 | 154.7 | 192.2 |
| Capex | (0.1) | (10.1) | (56.7) | (87.6) | (116.4) |
| Others | (0.1) | (14.3) | `- ′ | `- ′ | ` - <i>′</i> |
| Investing Cash Flow | (0.3) | (24.5) | (56.7) | (87.6) | (116.4) |
| Issuance of shares | 19.4 | _ | _ | - | _ |
| Changes in borrowings | (0.4) | 23.7 | - | - | - |
| Dividends paid | - 1 | - | - | (38.9) | (50.4) |
| Others | 4.6 | (2.4) | - | - | - |
| Financing Cash Flow | 23.6 | 21.3 | - | (38.9) | (50.4) |
| Net cash flow | 11.2 | 10.0 | 69.7 | 28.1 | 25.4 |
| Forex | - | _ | - | _ | _ |
| Beginning cash | 4.9 | 16.1 | 26.1 | 95.8 | 123.9 |
| Ending cash | 16.1 | 26.1 | 95.8 | 123.9 | 149.3 |

| Income Statement | | | | | |
|---------------------------------|----------|----------|--------------|----------|----------|
| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
| Revenue | 184.8 | 425.2 | 945.6 | 1,460.0 | 1,940.0 |
| EBITDA | 24.1 | 57.1 | 129.0 | 200.9 | 272.9 |
| Depn & amort | 0.5 | 1.8 | 11.4 | 29.6 | 51.3 |
| Net interest expense | (0.7) | (0.0) | (0.1) | (0.0) | (0.1) |
| Associates & JV | - | - | - | - | - |
| El | - | - | - | - | - |
| Pretax profit | 23.5 | 55.1 | 117.3 | 170.8 | 221.2 |
| Taxation | (6.2) | (13.6) | (28.1) | (41.0) | (53.1) |
| MI | - | - | - | - | - |
| Net profit | 17.4 | 41.6 | 89.1 89.1 | 129.8 | 168.1 |
| Core net profit | 17.4 | 41.6 | 09.1 | 129.8 | 168.1 |
| Key Statistics & Ratios | | | | | |
| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
| Growth | | | | | |
| Revenue | 379.5% | 130.0% | 122.4% | 54.4% | 32.9% |
| EBITDA | 311.8% | 137.1% | 126.2% | 55.6% | 35.9% |
| Pretax profit | 378.6% | 134.2% | 112.6% | 45.7% | 29.5% |
| Net profit | 300.0% | 139.4% | 114.3% | 45.7% | 29.5% |
| Core EPS | 46.4% | 102.3% | -10.7% | 45.7% | 29.5% |
| B (1) 1 (1) | | | | | |
| Profitability | | | | | |
| EBITDA margin | 13.0% | 13.4% | 13.6% | 13.8% | 14.1% |
| Net profit margin | 9.4% | 9.8% | 9.4% | 8.9% | 8.7% |
| Effective tax rate | 26.2% | 24.6% | 24.0% | 24.0% | 24.0% |
| ROA | 12.6% | 14.1% | 19.6% | 20.8% | 20.1% |
| ROE | 40.9% | 50.0% | 51.7% | 49.3% | 44.1% |
| Leverage | | | | | |
| Debt/ Assets (x) | 0.01 | 0.08 | 0.05 | 0.04 | 0.03 |
| Debt/ Equity (x) | 0.02 | 0.30 | 0.14 | 0.09 | 0.07 |
| Net debt/ equity (x) | Net cash | Net cash | Net cash | Net cash | Net cash |
| Key Drivers | | | | | |
| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
| Construction order book (RM m) | 1,055 | 1,379 | 3,550 | 5,090 | 6,150 |
| Order book replenishment (RM m) | 870 | 750 | 3,116 | 3,000 | 3,000 |
| PAT margin | 9.4% | 9.8% | 9.4% | 8.9% | 8.7% |
| PBT margin | 13.9% | 13.3% | 12.4% | 11.7% | 11.4% |
| | | | | | |
| Valuation | | | | | |
| FYE Jan | FY23 | FY24 | FY25F | FY26F | FY27F |
| EPS (sen) | 4.5 | 9.2 | 8.2 | 12.0 | 15.5 |
| Core EPS (sen) | 4.5 | 9.2 | 8.2 | 12.0 | 15.5 |
| P/E (x) | 40.7 | 20.1 | 22.5 | 15.5 | 12.0 |
| EV/ EBITDA (x) | 82.8 | 34.9 | 14.9 | 9.4 | 6.9 |
| Net DPS (sen) | _ | _ | _ | 38.9 | 50.4 |
| Yield | 0.0% | 0.0% | 0.0% | 21.1% | 27.3% |
| | 0.070 | 0.070 | 0.070 | /0 | |
| BV per share (RM) | 0.11 | 0.18 | 0.16 | 0.24 | 0.35 |
| P/BV (x) | 16.7 | 10.1 | 11.7 | 7.6 | 5.3 |
| . , | | | | | |
| | | | | | |

Disclaimer & Disclosure of Conflict of Interest

The information contained in this report is based on data obtained from data and sources believed to be reliable at the time of issue of this report. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, are made as to the accuracy, adequacy, completeness or reliability of the information or opinions in this report.

This report may contain forward-looking statements which are often but not always identified by the use of words such as "believe", "estimate", "intend" and "expect" and statements that an event or result "may", "will" or "might" occur or be achieved and other similar expressions. Such forward-looking statements are based on assumptions made and information currently available to Mercury Securities Sdn Bhd. ("Mercury Securities") and are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievement to be materially different from any future results, performance or achievement, expressed or implied by such forward-looking statements. Caution should be taken with respect to such statements and recipients of this report should not place undue reliance on any such forward-looking statements. Mercury Securities expressly disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

Accordingly, neither Mercury Securities nor any of its holding company, related companies, directors, employees, agents and/or associates nor person connected to it accept any liability whatsoever for any direct, indirect, or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the information or opinions in this publication. Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Mercury Securities has no obligation to update its opinion or the information in this report.

This report does not have regard to the specific investment objectives, financial situation and particular needs of any specific person. Accordingly, investors are advised to make their own independent evaluation of the information contained in this report and seek advice from, amongst others, tax, accounting, financial planner, legal or other business professionals regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represents a personal recommendation to you. This report is not intended, and should not under no circumstances be considered as an offer to sell or a solicitation of any offer or a solicitation or expression of views to influence any one to buy or sell the securities referred to herein or any related financial instruments.

Mercury Securities and its holding company, related companies, directors, employees, agents, associates and/or person connected with it may, from time to time, hold any positions in the securities and/or capital market products (including but not limited to shares, warrants and/or derivatives), trade or otherwise effect transactions for its own account or the account of its customers or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment, share margin facility or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests and should exercise their own judgement before making any investment decisions.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, are under copyright to Mercury Securities. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted, or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to websites. Mercury Securities takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Mercury Securities own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Mercury Securities' website shall be at your own risk.

This report is not directed to or intended for distribution or publication outside Malaysia. If you are outside Malaysia, you should have regard to the laws of the jurisdiction in which you are located.

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

Recommendation Rating

Mercury Securities maintains a list of stock coverage. Stock can be added or dropped subject to needs with or without notice. Hence, the recommendation rating only applicable to stocks under the list. Stocks out of the coverage list will not carry recommendation rating as the analyst may not follow the stocks adequately.

Mercury Securities has the following recommendation rating:

| BUY | Stock's total return is expected to be +10% or better over the next 12 months (including dividend yield) |
|------|---|
| HOLD | Stock's total return is expected to be within +10% or -10% over the next 12 months (including dividend yield) |
| SELL | Stock's total return is expected to be -10% or worse over the next 12 months (including dividend yield) |

Published & Printed By:

MERCURY SECURITIES SDN BHD

Registration No. 198401000672 (113193-W)

L-7-2, No 2, Jalan Solaris, Solaris Mont' Kiara, 50480 Kuala Lumpur

Telephone: (603) - 6203 7227

Website: www.mercurysecurities.com.my Email: mercurykl@mersec.com.my